



**INVITATION FOR EXPRESSIONS OF INTEREST  
TO COLLABORATE IN THE  
DESIGN AND DEVELOPMENT OF A VILLAGE- LEVEL ROLLING CORN MILL  
(TechDev-0115)**

1. In accordance with its mandate, the Philippine Center for Postharvest Development and Mechanization (PHilMech) is implementing the project ***“Design and Development of a Village-level Rolling Corn Mill”*** and had come up with an upgraded and detailed vehicle-mounted/engine-driven design of the PHilMech Compact Corn Mill.
2. The PHilMech now invites manufacturers with *license to manufacture and sell the PHilMech Compact Corn Mill as of October 8, 2015 or earlier*, to submit **Letters of Intent** to collaborate in the Project **on or before September 30, 2015**.
3. The General Terms and Conditions of the collaboration shall be as follows, to wit:
  - a) Subject to the due execution of a Deed of Undertaking, the PHilMech shall release the detailed design / drawing of the planned / contemplated technology to all interested and qualified manufacturers;
  - b) All labor, material and incidental costs for the fabrication, improvement or modification, and repair of the experimental prototype shall be borne by the Cooperating Manufacturer;
  - b) PHilMech shall provide technical assistance in the fabrication of the experimental prototype, the completion of which is targeted within a period of seventy-five (75) calendar days from receipt of the Notice of Selection as Project Cooperator and signing of the Memorandum of Agreement;
  - c) The experimental and/or commercial prototype shall, upon request by PHilMech, be made available to the PHilMech for field and pilot testing, demonstration and other technology promotion activities.
  - d) All intellectual property rights resulting from the project shall be exclusively owned by the PHilMech;
  - e) In consideration, the Cooperating Manufacturer shall:
    - i. subject to its agreement to the Terms thereof, be granted an exclusive license to manufacture and sell such number of units of the developed technology as it proposes to recoup its investment;
    - ii. be acknowledged in all publications and public fora on the developed technology's promotion.
4. Only proposals from manufacturers who meet the above-stated criteria shall be considered. The selection of the Cooperating Manufacturer shall be done competitively



- based on the minimum number of units proposed for the exclusive right to manufacture and sell the developed technology at a ten percent (10) profit margin per unit. In the event of a tie, the Manufacturer with the more extensive manufacturing / fabrication experience on similar vehicle-mounted/engine-driven technologies shall be selected.
5. Interested manufacturers may obtain further information from Dr. Michael A. Gragasin at telephone numbers (044) 4560213 /4560290 local 400 or 0920 2495916.
  6. The PHilMech will hold a **Pre-proposal Conference** to further clarify the terms of this collaboration among all manufacturers with submitted Letters of Intent on **October 1, 2015, 10:00 am at the Conference Room of the PHilMech Liaison Office, Elliptical Road, Diliman, Quezon City.**
  7. The **Submission and Opening of Proposals** shall be at **exactly 10:00 of October 9, 2015 at the Conference Room of the PHilMech Liaison Office, Elliptical Road, Diliman, Quezon City.** Proposals submitted after the deadline will no longer be entertained.
  8. The PHilMech reserves the right to reject any and all proposals which it deems incompatible with the public nature of the developed technology and with the interests of its clients and stakeholders and to waive minor technicalities in the conduct of the evaluation.

**RAUL R. FAZ**  
Director III and Concurrent Chairperson,  
PHilMech Institutional Partnership Committee



\_\_\_\_\_  
Date

ENGR. RAUL R. PAZ  
Director III and Concurrent Chairperson,  
Institutional Partnership Committee (IPC)  
Philippine Center for Postharvest Development and Mechanization

### LETTER OF INTENT

Dear Dir. Paz,

In reply to your Invitation (TechDev-0115), we hereby express our interest to collaborate with your office in the Design and Development of a Village-level Rolling Corn Mill.

In support hereof, we commit to undertake the following, to wit:

- Shoulder all the labor, material and incidental costs for the fabrication, improvement or modification, and repair of the experimental prototype;
- Complete/finish the fabrication of the experimental prototype based on the PHilMech's design within seventy-five (75) calendar days from receipt of the Notice of Selection as Project Cooperator;
- Upon request from PHilMech, lend / make available to PHilMech be made available to the PHilMech for field and pilot testing, demonstration and other technology promotion activities.
- Acknowledge and defend the PHilMech's sole intellectual property rights over the technology;
- Enter into a Memorandum of Agreement with the PHilMech on said Project Collaboration within five (5) calendar days from receipt of the Notice of Selection as Project Cooperator;

Thank you very much.

\_\_\_\_\_  
(Name and Signature)

\_\_\_\_\_  
(Position / Designation)

\_\_\_\_\_  
(Name of Company)