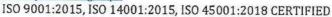


Republic of the Philippines Department of Agriculture Philippine Center for Postharvest Development and Mechanization

Science City of Muñoz, Nueva Ecija

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BIDS AND AWARDS COMMITTEE

SUPPLEMENTAL BID BULLETIN NO. 1

SUPPLY, DELIVERY AND TESTING OF FOUR-WHEEL TRACTORS WITH ATTACHMENTS (PHilMech-RCEF-23-06-14)

This **Supplemental/Bid Bulletin No. 1** is being issued to clarify, amend and supplement provisions in the Bidding Documents.

A. ISSUES AND CONCERNS DURING THE PRE-BID CONFERENCE

Issue / Proposal: For the NFCC computation, clarification if the bidder needs to consider the full amount of the
ongoing contracts or just the outstanding or remaining amount since they already delivered and completed the
contract but still have 10% remaining balance collection from PHilMech.

Action Taken/Reply: All projects with certificate of final acceptance NEED NOT be included in the ongoing contract.

2. Issue / Proposal: Inquiry if they could declare as their SLCC their 2021 contract with PHilMech that was already delivered but has 10% unpaid portion.

Action Taken/Reply: Yes, provided that the transaction has an issued certificate of final acceptance.

3. Issue / Proposal: Request that their 2021 four wheel tractors transaction with PHilMech that was already delivered but still has collectibles due to money claim be excluded in the list of ongoing contracts

Action Taken/Reply: All projects with certificate of final acceptance NEED NOT be included in the ongoing contract.

4. Issue / Proposal: Inquiry if the "similar tractor" means that the similar contracts should be the same brand being offered.

Action Taken/Reply: For the SLCC requirement, any brand is acceptable as long as it pertains to the supply and delivery of four wheel tractors

Issue / Proposal: Inquiry if the committee will only determine the completeness of the bid documents submitted or will scrutinize the submitted documents during opening of bids

Action Taken/Reply: The committee will be checking the completeness of documents submitted during the opening of bids, but the BAC may declare a bidder ineligible if they notice any discrepancies, e.g., expired or not valid documents, during the opening of bids.

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- 6. Issue / Proposal: Requests for the amendment of the requirement for "Diesel engine with rated power of 54–58 hp" to the following specifications:
 - 50-55hp
 - 50-60hp
 - 48-52hp

Action Taken/Reply: Technical specification is retained

 Issue / Proposal: Suggestion on having some regions dedicated to 54-58hp and other regions be retained to 48-52hp since different Regions in the country have different soil type and to allow the participation of other players in the bidding project.

Action Taken/Reply: Technical specification is retained

Issue / Proposal: Manifestation that based on PNS-PABES 301, the minimum requirement for specific fuel
consumption is 85% rated power that contradicts with the requirement in the technical specifications of
"Specific fuel consumption: maximum @ 350 g/kw-h at 80% of rated power"

Action Taken/Reply: Technical specification is retained

9. Issue / Proposal: Request to require a minimum of 3 cylinders instead of 4 cylinders.

Action Taken/Reply: Technical specification is retained

10. Issue / Proposal: Inquiry if PHilMech have double standard of durability since for simple machines like coconut coir and single pass rice mills, PHilMech is requiring 35 yrs engine brand market presence but for the four-wheel tractor, the requirement is only 10 year market presence

Action Taken/Reply: The 10 year market presence requirement is retained

11. Issue / Proposal: Request for clarification on the requirement for a brand new, latest brand model and not rebranded/renamed.

Action Taken/Reply: The requirement is that the brand name from its country of origin should be the same as to its Philippine brand

12. Issue / Proposal: Request that the rotavator cutting width be ranged from 1600-1900mm instead of 1600mm minimum.

Action Taken/Reply: Technical specification is retained

13. Issue / Proposal: Request that the cutting length and number of blades of the rotavator be deleted in the specification and just rely on the cutting width

Action Taken/Reply: Technical specification is retained. Refer to PNS/BAFS 335:2022

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14. Issue / Proposal: For the rotary tiller, request to just set a minimum of 36 blades (no maximum requirement) since some models of rotary tillers have 46 blades, which is more beneficial for the recipients.

Action Taken/Reply: Technical specification is retained

15. Issue / Proposal: Manifestation that the length of the rotary tiller seems too short for the cutting width. Inquiry if the length pertains to the overall length

Action Taken/Reply: Technical specification is retained

16. Issue / Proposal: Request to consider single gear for the rotavator/ rotary tiller instead of multi-gear.

Action Taken/Reply: Technical specification is retained

17. Issue / Proposal: Request that other types of main gear like bevel gear for the rotavator could be acceptable. Action Taken/Reply: Technical specification is retained

18. Issue / Proposal: Request to generalized the specifications of the PTO Driven disc plow

Action Taken/Reply: Technical specification is retained

19. Issue / Proposal: Request that the PTO Driven disc plow cutting width be in range

Action Taken/Reply: Technical specification is retained

20. Issue / Proposal: Inquiry if only the PTO driven disc plow and front loader were the implements included in the bidding requirements that were not required last bidding

Action Taken/Reply: The additional components were the PTO disc plow, front loader and the tracker system

21. Issue / Proposal: Request to consider other implements like disc harrow or disc plow in place of the PTO driven disc plow as long as it is compatible with the offered tractor

Action Taken/Reply: The requirement is PTO driven disc plow, which is different from disc harrow. The proposed implement is just secondary land preparation equipment; the requirement is a primary land preparation attachment.

22. Issue / Proposal: Request for an image of the PTO driven disc plow and inquiry if the requirement is a reversible disc plow.

Action Taken/Reply: Image of PTO driven disc plow is hereby attached as Annex A.

23. Issue / Proposal: Inquiry if the requirement for "two (2) set of hydraulic ports/auxiliary hydraulic valve/remote

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hydraulic ports (whichever is applicable) positioned in the rear and middle part of the tractor" need to be reflected in the AMTEC test report or the supplier could just certify that there would be an auxiliary valve at the middle of the tractor (mid-valve) since it is optional.

Action Taken/Reply: The AMTEC test report should reflect at least two (2) hydraulic port systems regardless of its placement.

24. Issue / Proposal: Request to delete the bucket dimension in the specifications of the front loader as long as it meets the bucket capacity, since every manufacturer has different front loader dimensions.

Action Taken/Reply: Technical specification is retained

25. Issue / Proposal: Request that the bucket capacity be 0.3 cu.m minimum

Action Taken/Reply: Technical specification is retained

26. Issue / Proposal: Request for clarification on the control mechanism for hydraulic attached equipment, if is it attached to the tractor.

Action Taken/Reply: It is attached to the tractor

27. Issue / Proposal: Inquiry if the tracker system to be provided should be of the same brand as to the tractor or a third party system could be allowed.

Action Taken/Reply: For the GPS, a third-party system is acceptable as long as it is compatible with the offered unit and compliant with the required specifications.

28. Issue / Proposal: Inquiry if the tracking system should be included in the AMTEC result or if the supplier could just provide a certification that they will be providing the tracking system..

Action Taken/Reply: The tracking system does not need to be included in the AMTEC test result as long as the supplier provides a tracker system that is compliant with the required specifications.

29. Issue / Proposal: Request that the AMTEC test of the implements be relaxed and need not to be coupled with the offered unit since the rotating disc plow as well as the rotary tiller are new to the market

Action Taken/Reply: Requirement for the AMTEC test report of the tractor coupled with the PTO Disc Plow and Rotary Tiller is retained

30. Issue / Proposal: Request for clarification on the provision "for payment purposes, AMTEC test of the unit and attachments offered/delivered showing compliance with PNS-PAES" if the AMTEC test report should be attached in the bidding documents or as a payment requirement. The AMTEC test reports were required to be submitted during bid opening for the last bidding project.

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	From	То
Technical Specification	1. Valid AMTEC Test Report and the result should conform to PNS-PAES 118:2001 - AMTEC Test Report for the tractor offered - AMTEC Test Report for the Rotary Tiller coupled to the offered tractor - AMTEC Test Report for the PTO Driven Disc Plow coupled to the tractor * For payment purposes, AMTEC test of the unit and attachments offered/delivered showing compliance with PNS-PAES	1. Valid AMTEC Test Report and the result should conform to PNS/BAFS PABE. 301:2020 - AMTEC Test Report for the tractor offered - AMTEC Test Report for the Rotary Tiller coupled to the offered tractor - AMTEC Test Report for the PTO Driver Disc Plow coupled to the tractor * AMTEC test of the unit and attachment offered/delivered showing compliance with PNS/BAFS PABES 301:2020 will be required before delivery
to PNS-PAE. Action Taken/Re 32. Issue / Prop	osal: Manifestation that the provision for a Valid AM'S 118:2001 should be PNS-PABES 2023 and there are ply: Requirement is amended. Please refer to the a cosal: Inquiry if the Tier III requirement should be refl	different PABES standard for the implements mendment above.
	ertify that the Tier III is included in the unit to be delively: Certification coming from the manufacturer ti	vered.
	ertify that the Tier III is included in the unit to be deli	vered.
	ertify that the Tier III is included in the unit to be deli- ply: Certification coming from the manufacturer ti	vered. hat the offered tractor is Tier III is required.
Action Taken/Re Technical Specification 33. Issue / Prop subject the J	ertify that the Tier III is included in the unit to be deli- ply: Certification coming from the manufacturer ti	hat the offered tractor is Tier III is required. To Certification coming from the manufacturer that the offered tractor i Tier III. ment for the front loader and if they need to

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	osal: Inquiry if the AMTEC test of the offered tractor	needs to be coupled with the implements.
Action Taken/Rep	oly: Yes	
70	osal: Inquiry on how PHilMech could measure compl	liance with Tier III requirements considering
	e not yet included in the PAES for tractor. oly: Certification coming from the manufacturer t	that the offered tractor is Tier III is required
	,,,,,,,,,,,,,,,,,,	
37. Issue / Propo the requiren		Operate (PTO) and Certificate of Conformity in
	ly: The requirement for PTO is required	
	From	То
Technical Specification	Ve	alid Permit to Operate (PTO)
38. Issue / Propo		
	t of the government agencies were requiring only 1 y	
Action Taken/Rep	oly: Request/proposal is granted. Technical specij	icution is amenaeu.
	From	То
Technical	4. Provision of after sales services:	4. Provision of after sales services:
Specification	Five (5) years warranty for services and	<u>Two (2) years</u> warranty for services
	parts except consumables upon	and parts except consumables upon
	acceptance;	acceptance; (1 year manufacturer's
		warranty and 1 year dealer's warranty)
39. Issue / Propo standard for	osal: Suggestion on requiring a 1 year warranty in warranty is only 1 year.	lieu of 5 years because based on PAES, the
Action Taken/Rep	ply: Request/proposal is partially granted. Techn (Kindly refer to the amendment above)	ical specification is amended.
40. Issue / Propo	osal: Inquiry as to the scope of the 4 years warrant ng/factory defects	y since the 1st year is for the
Action Taken/Rep		ecification is amended.

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41. Issue / Proposal: Suggestion on requiring a company owned service center per region instead of an affiliated service center per Region because the memorandum of agreement between the service center and suppliers usually expires within a year and to ensure that the supplier is properly monitoring the after sales services of the machines.

Action Taken/Reply: Requirement is retained.

42. Issue / Proposal: Inquiry if the proof required for the requirement "Certification by the bidder of the offered tractor's established customer preference/acceptability duly supported by verifiable proof of sales indicating the name, address and contact information of at least 3 private buyers per year of tractors of the same brand from 2019 to 2022 in the area/region being bid on" should be the same model or the same brand as to the tractor being offered since the requirement has a new Hp requirement.

Action Taken/Reply:

The requirement is the "brand being offered".

B. WRITTEN QUERIES/ COMMENTS/REQUEST

1. Issue / Proposal: (Letter dated August 4, 2023)

On your Technical Specification as mentioned in your bidding documents posted on your website. On page 38 the bidder must provide/attach "Certificate by the bidder of the offered tractors established customer preference/acceptability duly supported by verifiable proof of sales indicating the name, address and contact information of at least 3 private buyers per year of tractors of the same brand from 2019 to 2022 in the area/region being bid on.".

Base on the above circumstances, sales of all bidders/distributors of Agricultural Machineries from the year 2019 to 2022 is affected by pandemic. Those years brought undeniable adverse impact to all sectors of the government and to our private customers. Hence, providing 3 proofs of sales per year, per region is way impossible.

The requirement mentioned on page 36 the bidder must provide/attach "Manufacturers. distributor's or bidder's certification that the proposed agricultural four-wheel tractor brand has been sold in the Philippine market for the last ten (10) years accompanied or duly supported by documentary proof. The documentary proof must be verifiable through phone call, ocular inspection or both, covering the period beginning from 2013 or earlier" is enough to support that the brand we are going to offer are sold in the Philippine market with high performance, durable, beneficial to the environment and specially to our recipients.

On this, we request that the requirements mentioned on page 38 will not be included to this upcoming bidding.

Action Taken/Reply:

	From	То
Technical Specification	tractor's established customer	8. Certification by the bidder of the brand of the offered tractor's established customer preference /acceptability duly supported by

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name, address and contact information of	verifiable proof of sales indicating the name address, and contact information of at least private buyers per year of tractors of the same brand from 2019-2022 nationwide.
 The state of the s	same brana from 2019-2022 <u>nationwide</u>

2. Issue / Proposal: (Letter dated August 4, 2023)

On your Technical Specification as mentioned in your bidding documents posted on your website, On page 38 the bidder must provide/attach "Three (3) notarized certifications of Very satisfactory performance of fire Four-Wheel Tractor brand being offered with at least 1,500 hrs. of operations as to: i) Machinery Performance; ii) Machinery Durability; and, iii) Availability of Parts and Service issued by individual owners/government recipients from the area/region they are participating, excluding PHilMech, and must also indicate the transaction reference of the certified tractor".

This is to request your good office to amend the above requirements to "Three (3) notarized certifications of Very Satisfactory Performance of Four-Wheel Tractor brand being offered with at least 1, 500 hrs. of operations as to: i) Machinery Performance; ii) Machinery Durability; and, iii) Availability of Parts and Service issued by individual owners/government recipients in the Philippines, excluding Philmech, and must also indicate the transaction reference of the certified tractor."

We seek for your kind consideration for the above amendment as this was only to ensure the Tractors Performance and Durability existed here in the Philippines not specifically per region.

Action Taken/Reply:

	From	To
Technical Specification	10. Three (3) notarized certifications of Very Satisfactory Performance of the Four-Wheel Tractor brand being offered with at least 1,500 hrs of operation as to: i) Machinery Performance; ii) Machinery Durability; and, iii) Availability of Parts and Service issued by individual owners/government recipients from the area/region they are participating, excluding PhilMech, and must also indicate the transaction reference of the certified tractor.	10. Sixteen (16) notarized certifications of Very Satisfactory Performance of the Four-Wheel Tractor brand being offered with at least 1,500 hrs of operation as to: i) Machinery Performance; ii) Machinery Durability; and, iii) Availability of Parts and Service issued by individual owners/government recipients nationwide, excluding PHilMech, and must also indicate the transaction reference of the certified tractor.

3. Issue / Proposal: (Letter dated August 7, 2023)

May we request that the single largest completed contract be "Supply and Delivery of any Agricultural Machinery" the same as the previous bidding of Rice Precision Seeder, 1.5tph Multistage Rice Mills as to be uniform with the bidding of Agricultural Machineries that doesn't need major installation.

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Action Taken/Reply: SLCC requirement is retained.

4. Issue / Proposal: (Letter dated August 7, 2023)

May we request to remove "Certification from the bidder of the offered tractor's established customer preference/acceptability duly supported by verifiable proof of sales indicating the name, address, and contact information of at least 3 private buyers per year of tractors of the same brand from 2019 to 2022 in the area/region being bid on" as there is documentary proof of ten (10) years in the market to be attached.

Action Taken/Reply: Please refer to the amendment above

5. Issue / Proposal: (Letter dated August 7, 2023)

May we request to remove the area/region in the certification of "Three (3) notarized certifications of Very Satisfactory Performance of the Four-Wheel Tractor brand being offered with at least 1,500 hrs of operation as to i) Machinery Performance; ii) Machinery Durability; and, iii) Availability of Parts and Service issued by individual owners/government recipients from the area/region they are participating, excluding PHilMech, and must also indicate the transaction reference of the certified tractor." as this limits the bidder from joining to any region that we are capable of joining.

Action Taken/Reply: Please refer to the amendment above

6. Issue / Proposal: (Letter dated August 7, 2023)
Request for the amendment of the requirement Four Wheel Drive, Tier III to Four Wheel Drive, Tier I or II

The required diesel engine is Tier 3. However, I would like to draw your attention to the present state of diesel fuel quality in the Philippines. As you may be aware, our fuel standards have not yet reached the level required to fully support the optimal performance and longevity of Tier 3 diesel engines. The fuel available here is not as clean as required by Tier 3 specifications.

In support of this concern, I would like to highlight our personal experience with our corporate accounts such as Dole Philippines and Del Monte Philippines. Both organizations have been employing Tier 3 farm tractors for their operations. Unfortunately, within a mere six months of usage, these tractors experienced significant failures. It is worth noting that both companies maintain their own diesel depots, which should ideally provide them with high-quality fuel. Regrettably, despite these precautions, the tractors still failed.

Considering the aforementioned circumstances, it is evident that the current state of fuel quality in the Philippines presents a significant challenge for the successful operation of Tractor with Tier 3 diesel engines. In light of this, I kindly request your committee to reconsider the requirement for Tier 3 diesel engines and explore alternative options that align with the present capabilities and limitations of our country's fuel quality. This adjustment will not only ensure the optimal performance and longevity of the engine but also avoid potential issues that may arise from using Tier 3 engine with our current fuel composition. I believe that taking this aspect into consideration will result in a better long-term investment for the government and mitigate any potential complications or operational inefficiencies.

I kindly request the Bids and Awards Committee to review this matter and consider the adjustment in the bidding requirements. By allowing for the use of diesel engines compatible with the current fuel quality in

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the Philippines, we can ensure a more seamless and effective operation of the tractor while still maintaining a commitment to environmental sustainability.

Action Taken/Reply: Technical specification is retained

7. Issue / Proposal: (Letter dated August 7, 2023)

Request for the amendment of the requirement Diesel Engine with Rated Power of 54-58Hp to Diesel Engine with Rated Power of 48-52Hp

Respectfully request your consideration regarding the manifestation pertaining to the horsepower requirement for the procurement of 4WD Tractors. I believe it is crucial to reconsider the original requirement of 54-58hp and instead consider a range of 48-52hp. Allow me to present my arguments in support of this proposal.

Firstly, it is worth noting that we have successfully utilized 48-52hp tractors for rice land preparation in previous projects over the past four years in RCEF Mechanization Program. These tractors have consistently demonstrated their ability to perform the required tasks efficiently and effectively. Given their track record, it is reasonable to conclude that they would also excel in the current project. In contrast, the higher horsepower range of 54-58hp is relatively new to the market for Rice land preparation and has not yet been proven to be advantageous to our farmers.

Moreover, the availability of spare parts must be taken into consideration when making this decision. Tractors within the 48-52hp range have been widely used for approximately 15 years, resulting in an established market for spare parts. Consequently, the spare parts for these tractors are readily available and often come at a lower cost due to economies of scale. Conversely, the spare parts for tractors within the 54-58hp range, being relatively new to the market, may not be as readily accessible or as competitively priced. Considering the significant number of tractors available in the market within the 48-52hp range, estimated to be more than 12,000 units, it is evident that this horsepower range has gained the trust and confidence of users over an extended period. The sheer volume of these tractors in operation further validates their reliability and suitability for our agricultural needs.

In light of these factors, I kindly request that the Bids and Awards Committee reevaluates the horsepower requirement for the 4WD Tractors and considers revising it to a range of 48-52hp. This adjustment would not only align with our past successful experiences but also ensure continued availability and affordability of spare parts, ultimately benefiting our farmers and the project as a whole

Action Taken/Reply: Technical specification is retained

8. Issue / Proposal: (Letter dated August 7, 2023)

Request for the inclusion of "Disc Plow" in the list of implements that requires 3 years Philippine brand market presence.

We have observed a discrepancy in the additional requirements for the implements of the tractor. It has been specified that the Rotavator/Rotary and Front Loader are both required. However, while it is mandated that the Rotavator/Rotary and Front Loader must have been available in the Philippine market for the last three years, no such requirement is stated for the Disc Plow. I would like to inquire about the rationale behind not having the same requirement for the Disc Plow. If consistency and reliability are a concern, it would be prudent to ensure that both implements meet the same market availability standards

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	From	То
Technical Specification	- Manufacturer's, distributor's or bidder's certification that the proposed rotavator/rotary tiller, and front loader brand and model has been sold in the Philippine market for the last three (3) years, accompanied or duly supported by documentary proof. The documentary proof must be verifiable through phone call, ocular inspection or both, covering the period beginning from 2020 or earlier and maybe any or a combination of the following:	rotavator/rotary tiller, PTO-driven disc plow and front loader brand and model had been sold in the Philippine market for the las three (3) years, accompanied or duly supported by documentary proof. The documentary proof must be verifiable through phone call, ocular inspection of both, covering the period beginning from

9. Issue / Proposal: (Letter dated August 7, 2023)
Request that the requirement for a PTO Driven Disc Plow be Three Point Hitch mounted DISC PLOW

Firstly, it is important to acknowledge the introduction of new technologies in the agricultural sector, such as the PTO Driven Disc Plow. This equipment offers potential advantages in terms of efficiency, productivity, and ease of use. However, I would like to draw your attention to the traditional Disc Plow with Three Point Hitch, which has been widely available in the market for an extended period.

While the PTO Driven Disc Plow may be perceived as a novel technology, it is essential to evaluate its compatibility and potential impact on existing equipment, specifically tractors. The traditional Disc Plow with Three Point Hitch, which we currently have in the market, has proven its reliability and durability over time. It operates exclusively through the three-point hitch mechanism and does not require the engagement of the tractor's power take- off (PTO). Consequently, this design eliminates any potential risks of damage to the tractor's PTO system.

Considering the aforementioned factors, I kindly request the Bids and Awards Committee to take into account the advantages of the traditional Disc Plow with Three Point Hitch when deliberating on the procurement decision. While the PTO Driven Disc Plow may offer certain benefits, it is crucial to weigh them against the potential risks and costs associated with adopting a new technology that may entail modifications or repairs to the tractor's PTO system I trust that the Bids and Awards Committee will consider this manifestation thoughtfully and impartially, keeping in mind the long-term implications and sustainability of the procurement decision.

Action Taken/Reply: Technical specification is retained

Issued this 10th day of August 2023 in the Science City of Muñoz, Nueva Ecija, Philippines.

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SUPPLEMENTAL BID BULLETIN NO. 1 SUPPLY, DELIVERY AND TESTING OF FOUR-WHEEL TRACTORS WITH ATTACHMENTS (PHBMech-RCEF-23-06-14)

	SANTIAGO, Ph.D.
Chairperson, Bids	and Awards Committee
ARLENE C. JOAQUIN Vice Chairperson	IERRY F. AVEDLANOZA Regular-Member
DONALD V. MATEO Technical Member	ENGR. NESTON Y. ASUNCION End-User/Provisional Momber
CONFORMED: Bidders Name: Date Received:	

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ANNEX A.

PTO-DRIVEN DISC PLOW



*sample only

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